



WE ARE CDN

Systems That Perform



WE ARE CDN

Since it all started in 2011, CDN Controls has been a leader in all facets of our industry. United by a shared belief that clients are best served by a service provider in the relentless pursuit of solving challenges through impactful relationships and partnerships, our team of more than 650 employees and contractors are committed to the highest standards in performance, measurement, and safety — and, above all, pride in the work we do.

We are a business built from relationships, fuelled by excellence, and driven by our incredible people working hard across Western Canada. We are guided by five core values; emblems of our past success, present opportunities, and future growth.

OUR CORE VALUES



We win as a team



Committed to excellence



We take care of everything



Talented people driven to grow



Act with honesty, loyalty & respect

The CDN Advantage

Driven by Values

Our core values guide the potential of our business and the growth of our people.

The Partnership Perspective

We build long-term, invested partnerships for growth. To know CDN is to know our passion, our commitment, and our ability to consistently deliver. We work hard to be accessible and agile for our clients' needs and to build and sustain trust — always working collaboratively to identify innovative solutions.

Efficiency, Defined

We track costs, revenues, inventory, assets, and project data at every turn. Our work is the industry gold standard for innovative and effective services.

Industry-leading Environmental, Social and Governance (ESG) Strategy

We are the only energy service provider in Western Canada to annually report on our ESG performance. We take pride in leading our sector with a meaningful and tangible ESG strategy and delivering our services through six formal Indigenous partnerships.

Accessibility Where You Need it

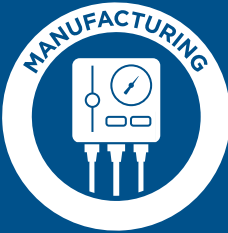
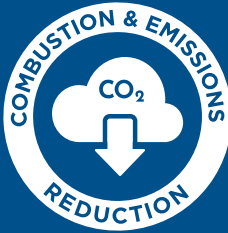
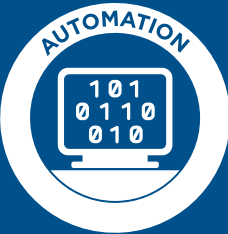
We have nine branches strategically located and distributed in proximity to key field locations.

The Self-Performing Solution

We don't outsource — we do it all in-house — with a team poised to consistently deliver a high standard of excellence.



What it Means to Be Your Full-Service Provider







CDN
CONTROLS LTD

Boldly Grow


THE CDN CONTROLS STORY




NOV 2012
New branch opens in Valleyview, AB




FEB 2015
The Grande Prairie office moves into the state-of-the-art building it occupies today



2014 AND 2015
CDN is recognized as one of the Top 50 Fast Growth Companies in Alberta




APRIL 2016
Dalco Instruments & Electrical is acquired, opening CDN to British Columbia with a new branch in Fort St John, BC




SEPT 2017
CDN receives the PAR Committed certification from the Canadian Council for Aboriginal Business




NOV 2019
New branch opens in Kitimat, BC



OCT 2020
CDN releases its first Environmental, Social & Governance report, a voluntary public disclosure of its commitment to excellence. We are the first in our service sector to do so—and we do so annually.




JUNE 2021
Formal partnership with Kitsumkalum First Nation is established




JUNE 2022
Formal partnership with Paul First Nation is established.



MARCH 2011
CDN Controls Ltd. is established by current President Dean Fraser and Senior VP, Nick Stewart, in Grande Prairie, Alberta with a vision to define relationship-built, full-scope services.




JUNE 2014
A new head office is established in Calgary, Alberta as the Grande Prairie branch becomes the hub of operations




APRIL 2015
New branch opens in Grande Cache, AB



FEB 2015
Halfway River CDN Controls, a majority-owned Indigenous business, is established marking CDN's first formal Indigenous partnership




JUNE 2017
Formal partnership with Kelly Lake Cree Nation is established




OCT 2017
New branch opens in Edmonton, AB




SEPT 2020
Formal partnership with Aseniwuche Winewak Nation is established




MARCH 2021
CDN celebrates! We turn 10 years old.




AUG 2021
The Canadian Council of Aboriginal Business certifies CDN as PAR Committed Phase II. We are one of very few companies to hold this level of certification.



NOV 2021
CDN enters the solar/renewable space with the merger and acquisition of Inphase Electric & Controls in Brooks.



DEC 2021
CDN acquires Calgary-based Exile Automation to increase our market dominance in the automation, communications, and manufacturing space



DEC 2022
Formal partnership with Tsuut'ina Nation. The vision to have a strong Indigenous partner in all areas of CDN operations is achieved



CDN By The Numbers

9 BRANCHES

ALBERTA

Brook
Calgary ②
Edmonton
Grand Cache
Grand Prairie
Valleyview

BRITISH COLUMBIA

Fort St. John
Kitimat



650
PEOPLE

102 COMPANIES
CHOSE CDN IN
THE LAST YEAR

DIVERSE FINANCIAL PERFORMANCE
OUR **TOP 20 CLIENTS** DELIVER
70% OF OUR ANNUAL REVENUE



DRIVING REVENUE

Construction	24.63%
Major Projects	32.63%
Maintenance	42.74%

\$154,542
BACK TO OUR
COMMUNITIES



AQUISITIONS

- 2014** COYOTE NORTH
- 2014** DALGO INSTRUMENTS
- 2021** INPHASE ELECTRIC
- 2021** EXILE AUTOMATION

LEADERSHIP KNOWS NO STEREOTYPE, WOMEN LEADERS LEAD:



- Communications
- Community Investment
- ESG
- Health & Safety
- Indigenous Partnerships
- People & Culture
- Strategy
- Business Development

SAFETY FIRST
TRIF=0.45

COMMUNITY SPONSORSHIPS



Hockey



Lacrosse



Rodeo



Indigenous Partnerships

What does it mean to develop an industry-leading Indigenous engagement strategy?

It means **building relationships and creating economic opportunities** with Indigenous communities that result in shared value and collective success.

It means **having an Indigenous partner** in every area of branch operations — a vision achieved in 2022.

It means **recruiting, training, and retaining** Indigenous talent in our workforce, and working with the broader Indigenous community to form sustainable, long-term partnerships that are meaningful, not transactional.

It means **annual public disclosure** of our Indigenous cultural awareness training initiatives and community investment work.

And it means **an unwavering promise** to operate in an economically, environmentally, and socially responsible way within Indigenous traditional territories and communities across Western Canada.



Indigenous Engagement



25%

ANNUAL REVENUE

THROUGH INDIGENOUS PARTNERSHIPS (38% IN 2021)



THE ONLY ENERGY SERVICES PROVIDER TO REPORT ANNUALLY ON ESG

\$2.4

MILLION+ IN REVENUE SHARING DIRECTLY TO INDIGENOUS COMMUNITIES



Halfway River
CDN Controls Ltd.

MAJORITY-OWNED INDIGENOUS BUSINESS WITH HALFWAY RIVER FIRST NATION

8.6%

OF OUR WORKFORCE IDENTIFIES AS INDIGENOUS



220 HOURS

INDIGENOUS CULTURAL AWARENESS LEARNING



MORE THAN **\$75,000** DIRECTED TO

INDIGENOUS COMMUNITIES FOR COMMUNITY INITIATIVES & SUPPORT

INDIGENOUS PARTNERSHIPS

2015 SEPT	Halfway River First Nation
2017 JUNE	Kelly Lake Cree Nation
2020 SEPT	Aseniwuche Winewak Nation
2021 JUNE	Kitsumkalum First Nation
2022 JUNE	Paul First Nation
2022 DEC	Tsuut'ina Nation

CERTIFICATIONS

Progressive Aboriginal RELATIONS **COMMITTED**

Canadian Council for Aboriginal Business



\$11,000

IN GIFTS CRAFTED BY INDIGENOUS BUSINESS & ARTISANS

SKILL BUILDING 101 PARTNERED WITH SAIT CDN EMERGING LEADERS PROGRAM

36 Indigenous participants **704** Person-Hours of Training
24 participants in the leadership stream of learning
9% Industry Supporters
81% Completion Rate

SPONSORED LOCAL CULTURAL EVENTS & NEEDS



Powwows



Firewood



Culture Camps



Youth Athletes



Drinking Water



Round Dances



Covid Supplies



Safety Equipment



The Future Is Bright:

Renewable Energy

We were the first electrical contractor to install an industrial-sized solar farm in Western Canada. Since this time, we've delivered solar farm projects on time and on budget — and with an industry-setting focus on efficiency and innovation. From custom wiring solutions and preassembly services and wholesale PV wire and cable sales, we make it easy to complete large-scale industrial solar projects.

We have the expertise and experience to deliver pre-fabrication services and cable goods before construction—and the project professionals to deliver electrical construction projects from substation right to the solar panel itself.

Our Solar Stats [in the last year]

WORKS

113,210
TOTAL PROJECT HOURS



56,413
IN OPERATIONS

56,797
IN RENEWABLE
WORK

460,000
SOLAR PANELS WIRED
ON UTILITY SCALE
SOLAR PROJECTS

ACCOMPLISHMENTS

3,300,528
METERS OF WIRE
HARNESSED IN THE LAST YEAR

THAT'S ENOUGH
TO STRETCH FROM
CALGARY TO TORONTO



JUST OVER
500,000
METERS OF WIRE
SOLD TO INDUSTRY

OUR FIELD CONSTRUCTION,
HARNESSED SHOP SERVICES
& WIRE SUPPORT TOUCHED

267 MW
OF CANADIAN
INFRASTRUCTURE
THIS YEAR ALONE



THAT'S
ENOUGH
ENERGY
TO POWER
35,600
HOMES

CLIENTS



Agriculture



Commercial



Municipal



Energy



Manufacturing



Renewable
Energy



Utilities



Water &
Wastewater
treatment

ADDED SERVICES



LARGE-SCALE SOLAR
PV INSTALLATIONS



CERTIFIED PANEL DESIGN
AND MANUFACTURING



FULL MEASUREMENT
SERVICES DEPARTMENT



FULL BURNER
MANAGEMENT SERVICES
DEPARTMENT



cdncontrols.ca